# Working WITH the farmers – Nestlé's approach to regenerative agriculture

Antonia Wanner – Pascal Chapot September 2021

# Our targets and main pillars

### BIODIVERSITY

Increase plant and animal biodiversity above and below the ground.

We will source 20% of our key ingredients using Regenerative Agriculture by 2025 and 50% by 2030

#### WATER

Reduce chemical farm inputs, optimize organic fertilization, biological pest control and irrigation techniques.

SOIL

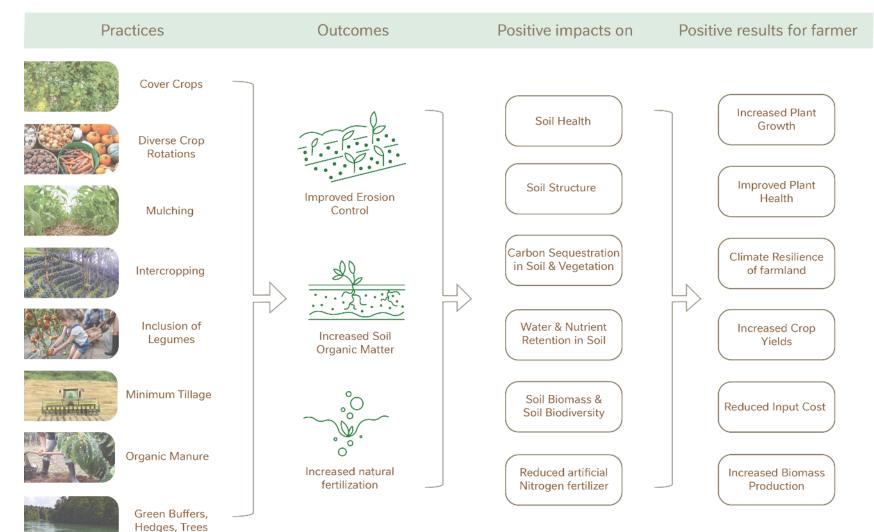
Scale up farming practices that protect soil health and increase soil organic matter.

#### LIVESTOCK

Integrate livestock and optimized grazing in farming systems where feasible.



# The impact is the target



#### Impacts of Regen Ag: Practices & Outcomes / Leading & lagging indicators

# Supporting farmers' just transition and learn from lighthouse farms

#### Coffee

#### • Share Best Practices :

- Field programs in 15 coffee origins tailored to local priorities for CO2 reduction/removal
- Support farmers' business/financial capabilities
- Improve diversification/intercropping
- Incentivize transformation (smallholder focus):
  - Expand long-term, stable commercial relationships
  - Agree on conditional cash incentives
  - Develop crop insurance for extreme weather events
- Agricultural R&D:
  - High-yielding, disease-resistant coffee varieties
  - Develop and improve new and existing practices

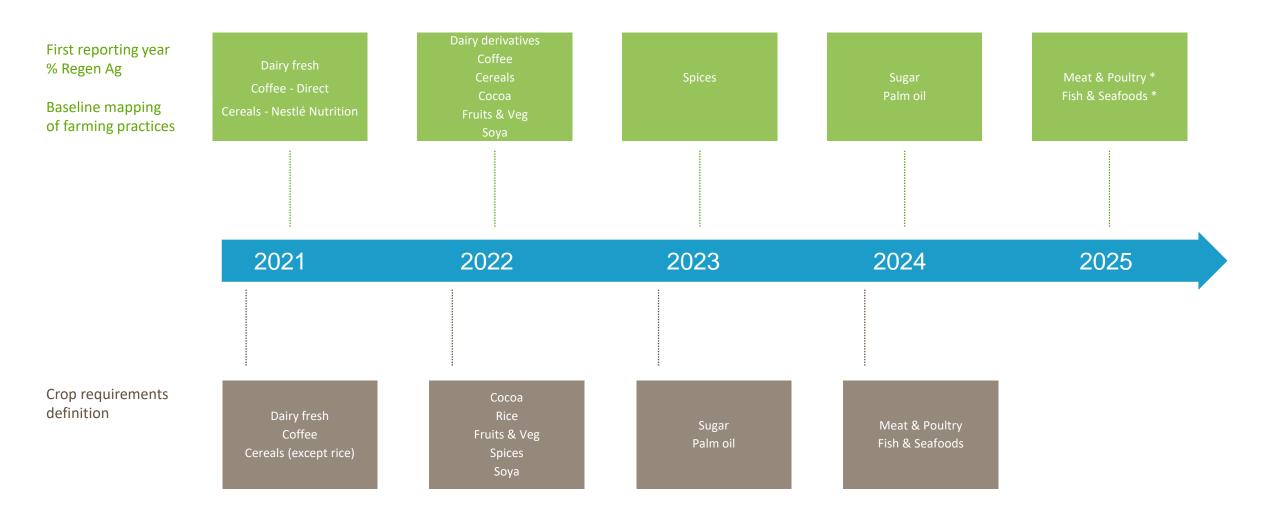
#### Dairy

#### Share Best Practices :

- Programs to enhance agricultural practices and Agripreneurship in direct sourcing markets
- Increase productivity, manure management, soil carbon sequestration and agroforestry
- Develop 30 net zero dairy farms around the globe as lighthouse farms
- Incentivize transformation :
  - 112 projects in 20 fresh milk markets tailored to local context to reduce/remove GHG emissions
  - Pilot a GHG/Regen Agri incentive system in 4 markets which includes moving to primary data per farm
- Agricultural R&D:
  - Reduce methane emissions through biomedical technology in the cows rumen and manure storage



# Rollout plan





## BACKUP

























#### Some of our UK wheat farmers are already adopting soil conservation practices and the benefits are clear

Picture taken on the same day, in 2 fields located side by side





Spot the footprint on the left hand side!